

I.Con: The Industrial Conference

June 14 – 15, 2012 | Hyatt Regency Jersey City | Jersey City, New Jersey



SAVE THE DATE!



As global markets continue to recover and trade volume in consumer goods increases, how will industry meet the growing demand for new industrial development and capitalize on trends in future industrial facilities? How will supply chain industries respond to changing consumer and business needs? These are just a few of the topics that will be explored at the only national conference for the industrial real estate sector — **I.con: The Industrial Conference**.

I.con will present the most up-to-date trends and information available presented by some of the most notable names in industrial real estate.

Some of the hot topics you'll find only at I.con include:

- **Economic Trends and Implications for Industrial Properties**
- **The Intersection of Trade Flow and Real Estate**
- **A Look at Industrial to Data Centers — A Developing Trend**
- **Understanding and Navigating State Incentives**
- **What are the Channel Masters Thinking About the Supply Chain?**
- **Investment Strategies: Public vs. Private**
- **Art of the Deal “Shark Tank”** — watch as **two developers pitch their own development/acquisition opportunities to the institutional equity “sharks”** and see which deal is selected!
- **Plus**, this year's **I.con** tours will provide an up-close look at one of America's busiest seaports, the **Port of New Jersey**, and a behind-the-scenes view of the inner workings of **Digital Realty Trust's high security data facility** in the New York area, including every aspect of how a data center is built and operated.

I.con is in partnership with **NAIOP New Jersey** and **SIOR**



2012 I.CON SPONSORS:



CenterPoint Properties®



CUSHMAN & WAKEFIELD



FORSGATE INDUSTRIAL PARTNERS



JONES LANG LASALLE

Real value in a changing world



MAJESTIC REALTY CO.



MATRIX



PORT OF HOUSTON AUTHORITY

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

Register now for this unique program!

For updated program information, visit www.naiop.org.