

Fast Facts
I.Con: The Industrial Conference
June 14-15, 2012
The Hyatt Regency, Jersey City, New Jersey

1. NAIOP's I.Con conference is the *only national conference for industrial real estate developers*, owners and investors. It is a one-of-a-kind opportunity to connect with a *national audience* of the top industrial real estate professionals in North America.
2. Quality of attendees: For I.Con 2011, 80% of registered attendees are senior-level executives in their firms. 21% are president or CEO of their firms.
3. Networking: I.Con 2011 has confirmed registrations of senior level executives from the following companies:
 - AMB/Prologis
 - Bixby Land Company
 - Buzz Oates Group of Companies
 - CenterPoint Properties
 - Childress Klein Properties
 - DCT Industrial
 - Duke Realty
 - DEXUS Property Group
 - Forsgate Industrial Partners
 - Highland Fairview
 - IDI
 - Industrial Income Trust
 - ING Clarion
 - Majestic Realty Co.
 - Primera Companies, Inc.
 - RREEF
 - SARES-REGIS Group
 - Seefried Properties
 - Shea Properties
 - The Alter Group
 - Trammell Crow Company
 - Watson Land Company
 - USAA
4. Looking for brokers? I.Con has you covered. Senior industrial brokers from the following firms are registered to attend:
 - 360 Commercial Partners
 - Cassidy Turley
 - CB Richard Ellis, Inc.
 - Colliers International
 - Cushman & Wakefield
 - Grubb & Ellis Company
 - Heger Industrial
 - Jones Lang LaSalle
 - Lee & Associates
 - Marcus & Millichap
 - NAI Alliance
5. Education: Come hear the leaders in industrial real estate share their insights. Visit the conference programs page for a full listing of our 2011 speakers and topics:
<http://www.naiop.org/conferences/icon11/program.cfm>
6. Limited time out of office: I.Con is a day-and-a-half conference. We keep our content focused to maximize the value to our attendees.
7. I.Con is affordable: Rates start at only \$395 for NAIOP members, \$495 for non-member.